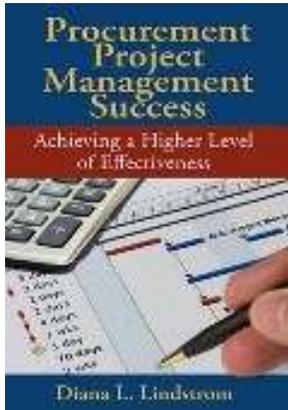

PM WORLD BOOK REVIEW



Book Title: ***Procurement Project Management Success: Achieving a Higher Level of Effectiveness***

Author: **Diana L. Lindstrom**

Publisher: **J. Ross Publishing**

List Price: \$39.95 Format: Hard cover; 291pages

Publication Date: 2014 ISBN: 9781604270891

Reviewer: **Misty Lorraine Bannister**

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Reading project management books can at times be like reading dry manuals where your mind may wonder as you catch yourself having to reread the last five sentences over again. However, this is not the case with Diane Lindstrom's *Procurement Project Management Success*. Ms. Lindstrom has a way of tying procurement into a project lifecycle that is not only simplified and practical but also makes you think about each detail; almost as if giving you answers to questions you might not have otherwise asked.

In *Procurement Project Management Success* there are eleven chapters followed by Appendix A. List of Tables and Figures, Appendix B. Examples of a Completed RFPS, Schedule, and Budget and Appendix C. RFP for Case Example. Throughout the book there are simple to understand Gantt charts, budget and case examples.

Chapter 1. First Things First answers the basic and necessary questions on defining project management and PM skills. This introductory chapter leads into more actionary items in Chapter 2. Starting, giving a step by step starting pace of building a Priority Matrix along with honing Priority Methods, identifying the Procurement Team and defining the Scope of Work.

Chapters 3 thru 9 engage how procurement correlates in planning, scheduling, budget, communications, risk, negotiations from signing the contract to closing. Ms. Lindstrom presents unique clarity of PM processes that seem to go in simplicity from A-Z, and just when you think the last puzzle piece is snug in place, Chapter 10. Contract Administration opens up Pandora's Box for most in project management positions answering the question, 'Is Contract Administration Your Job?' Find this out and more with Chapter 11. Final Words which emphasizes on the correlation between good communication and great results.

For the first time, the basic steps and skill set required for successful project management is specifically adapted to the procurement process. One of the chapters I found to be most interesting and new to me was Chapter 8. Negotiations where Lindstrom formulates examples of conversations and allows you to dissect what part of the conversation actually led to the negotiating, even pointing out “mistakes” and the “saving moments”.

In my job, procurement is a large integral part of what our infrastructure team depends on. Once the Service Order Form is signed for the equipment and is sent for processing, the procurement of each project starts staging the calendar of events evolving into a timeline. I really enjoyed Ms. Lindstrom’s practical and staging approaches laid out in this easy to read book.

Procurement Project Management Success would be a great read for any and all project managers who are involved in procurement, and especially supply chain professionals. This book serves as a practical guide, helping purchasing professionals manage their procurement in a cost-effective, systematic, and timely manner.

Ms. Lindstrom uses her real world experience in supply management, engineering, and as a project management professional to effectively demonstrate techniques and tools that can easily be used to add value and success to procurement processes. This unique guide uses straight forward, no non-sense strategies to create consistent procurement practices going beyond cost savings and all while explaining how to initiate, plan, manage, and complete both simple and complex procurement projects successfully.

Procurement Project Management Success: achieving a higher level of effectiveness, by Diana L. Lindstrom, published by J. Ross Publishing; 2014, ISBN: 9781604270891; \$39.95 USD; 291 pages, hard cover. More at <http://www.jrosspub.com/business/project-program-management.html>

Editor’s note: This book review was the result of cooperation between the publisher, PM World and the Dallas Chapter of the Project Management Institute (PMI Dallas Chapter – www.pmidallas.org). Publishers provide the books to PM World; books are delivered to the PMI Dallas Chapter, where they are offered free to PMI members to review; book reviews are published in the PM World Journal and PM World Library. Reviewers can keep the books and claim PDUs for PMP recertification. PMI Dallas Chapter members are generally mid-career professionals, the audience for most project management books. If you are an author or publisher of a project management-related book, and would like the book reviewed through this program, please contact editor@pmworldjournal.net.

About the Reviewer



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Misty Lorraine Bannister has worked in project management for the past five years and currently is working for an IT Solutions company running a team of consulting engineers for Infrastructure Design and Implementation. In finding a passion for project management she is currently studying and working towards her PMP certification. mlorrainea@gmail.com

About the Book's Author

Diana Lindstrom has more than 25 years of experience as an electrical engineer and project manager working in electrical power, facilities management, design, construction, and maintenance. As a former certified Project Management Professional (PMP), she managed projects ranging from small designs in electrical system transmission substations to large construction projects in various industries.

Ms. Lindstrom earned her Bachelor of Science in Electrical Engineering from San Diego State University after four years of honorable service in the United States Navy. She earned her PMP from the Project Management Institute (PMI). Diana has been a member of PMI, the Institute of Electrical and Electronics Engineers (IEEE), and the National Fire Protection Association (NFPA), and continues to be a member of the Institute of Supply Management (ISM).

Having gained considerable procurement experience writing specifications, using win-win negotiating to obtain contract work, and actually performing simple to fairly complex procurements previously as a project manager, she became interested in developing a new career in supply management. As such, Diana was hired by a major telecommunications company as a strategic sourcing manager. In this role, her average procurement was \$100 million spend per year her and largest was \$250 million/year. Utilizing her unique skill set, she implemented programs which saved the company millions of dollars each year.