
When the Executor turns Manager

By
Anil Seth & Prashant K Sinha

A teacher who is attempting to teach without inspiring the pupil with a desire to learn is hammering on cold iron.

~Horace Mann

Project Management looks difficult to many when the transition from Executor to Manger is experienced. It is even more difficult when the executor was rated excellent and expectations are to repeat the performance as a Manager.

This fear that “I may not be in position to extract the same output as was done by ME” is extremely dangerous. This fear cycle is encountered at least once by each Project Engineer. So the question is, are the expectations getting affected? And believe me in ninety percent of the cases the answer is YES.

The problem becomes worst when the work is being executed on Distributed Execution Principle. The Team on the otherside of the Globe may not know YOUR capabilities and on each failure will brand YOU *the reason*. Sometimes this fear comes back again after 90% of the engineering completion (at the time when Design Change Notice is diminishing and Field Change Note is peaking).To manage this most of the Project Engineer resolve to reactive techniques (and not preventive ones) like calling emergency meeting with senior support or Department Managers/Department Heads-By doing this we are:

- ✓ Informing our inefficiencies.

&

- ✓ Involving those who can ONLY contribute through experience and are unaware of day to day technical hurdles.

There are ways to handle such scenarios.

1. Use Effective Format
2. Issue Communication mails with action plan.

The solution seems to be simpler than thought for, what we mean by above statement is:

After 90% completion of Engineering, the site/construction engineering support demand increases. If the activities are not planned ...at times leads issue project deviation notice to account for such needs. All such activities consume the contingency resources. This Situation is neither liked by Project Managers nor by Department Managers.

What is an affective Format?

The Format which helps in acquiring the information in right direction. The Project Engineers generally recommends Project Control Scheduler to make a list (& schedule without backwards /forward relationships).This list will have the activity listed with budget (Man-hours), resource (Person assigned) and the duration (Start and end date with weekly targets).Any format is effective if and only if it is utilized by the end user (here Project Engineer) affectively. One sample for reference is given below. It is important that we do not link the information availability with document ...but responsible engineer/designer directly acquire from Team (Vendor or In-house Engineering).This is correct also, after 90% engineering completion relatively all the technical information is available.... otherwise the vicious circle will never end.

| Tail End Activities - Process | | | | | | | | | | | Status: | 12-Feb-16 | | | | |
|-------------------------------|---|--------------------|------------|------------|-------------|------------|-------------|--------------------|--------|-----|---------|-----------|--------|------|--------|--|
| S.No | Activity Description | Responsible Person | To Go Hrs. | % Progress | Status | Start Date | Actual Date | Forecast Finish Da | Feb'16 | | | | Mar'16 | | Remark | |
| | | | | | | | | | Wk0 | Wk0 | Wk0 | Wk0 | Wk09 | Wk10 | | |
| 1 | Study of Acoustically induced vibrations for relief valves and control valves discharging into Flare / Atmosphere | P1 | 12 | 100% | Finished | 1-Dec-15 | 1-Jan-16 | 1-Jan-16 | | | | | | | | |
| | | P2 | 3 | 100% | Finished | 1-Dec-15 | 1-Jan-16 | 1-Jan-16 | | | | | | | | |
| 2 | Surge calculations for pumped systems | P3 | 85 | 75% | In Progress | 1-Jan-16 | | 28-Feb-16 | | | | | | | | |
| 3 | Calculation and Process data for nozzles to be installed in Reactor Handling area sump | P4 | 5 | 85% | In Progress | 8-Jan-16 | | 28-Feb-16 | | | | | | | | |

Next is Communication mail!

-----Alert-----

Team,

Attached please find the Tail End Progress report as on week ending 19 th Feb '16.

| As on date | 19-Feb-16 | |
|----------------|-----------------|-------------|
| Discipline | Cumm Progress % | Cumm PF |
| Process | 96.0% | 0.74 |
| Piping | 97.2% | 0.94 |
| Mechanical | 92.9% | 0.78 |
| CSA | 96.5% | 0.99 |
| Electrical | 90.2% | 0.82 |
| Control System | 91.2% | 0.83 |
| Total | 95.4% | 0.92 |



ND _ Tail End Activities_ 19Feb'16.pdf

Piping:

28/73 are finished and No activity is under delay.

~~xxxx~~

Process:

28/73 are finished and 04 activities are under delay.

Demobilization of 01/03 planned from ~~wk~~ 08.

-----Alert-----

In the end of engineering *the procurement of engineered (tagged) item* also ends but the procurement *for site construction needs(bulk items)* is about 70% complete. During this period to support site requirements various activities (related to dispatch, spares ordering, area development, underground etc.) crops up and this results in increase in staffing with low PF. And of course the effort hours are justified after activity completion but....till then the DAMAGE is done.

The solution lies in Communication, if the Project Engineer provides an (weekly) alert to Taskforce and stakeholders (with a report) the situation will remain in control.

The common mistake observed here is that Leads include the support for Site Queries also to the Tail End Activity List. The basic difference in Support and Prime activity is on its controllability. The Primary activity will always have an end date based on available information. The support activity will be on ad hoc and can only finish when the designed item is fabricated (and tested~ as per contractual obligations). In principle when we cross the 90% milestone in Engineering, we come up with construction queries (RFIs-*terminology followed by various contractors*) to resolve on day to day basis. Therefore for such support activities, the hours spent to resolve the query/issues should be tracked separately and not be added in total Engineering actual spent hours.

WHY: By doing such a mistake we will lower down our productivity and actually the Project is progressing well. Another suggestion is for all such site related requirements (FCNs-Filed Change Notices etc) the budget should come from construction dashboard.

Hence by doing “Alert Management “ the engineering budget, productivity and progress can be managed effectively.

Courage doesn't always roar. Sometimes courage is the little voice at the end of the day that says I'll try again tomorrow.

~Mary Anne Radmacher

About the Authors



Anil Seth

Gurgaon, India



Mr. Anil Seth is working as Project Manager in Fluor's Indian office at Gurgaon. Fluor Daniel India Private Limited (Fluor India) provides a full range of engineering, design, procurement, and construction management services to Indian and overseas clients. Fluor India is an established quality provider of engineering, procurement, construction management (EPC) and project management services for Fluor's energy and chemicals, power, mining, and industrial projects, and is a key support office for Fluor facilities located in North America, Africa, the Middle East, Europe, and Asia Pacific

Earlier to Fluor, was in Larsen & Toubro Ltd. at Faridabad, India and managing the Project Engineering Manager Portfolio for hydrocarbon projects. Before joining Larsen & Toubro Engineering and construction division he has worked for Indian Petrochemicals Corporation Limited. He holds B.E. degree with Honors in CHEMICAL Engineering from Panjab University Chandigarh India and has also done Diploma in Environmental Management. He is certified for Harvard Manage Mentor and specializes in Building High Performance cross functional Task Force as well as Converting Breakeven Projects to Profitable scenario. He can be reached at anilshivani99@gmail.com or Anil.Seth@Fluor.com

To see other works by Anil Seth, visit his author showcase in the PM World Library at <http://pmworldlibrary.net/authors/mr-anil-seth/>



Prashant Sinha

Gurgaon, India



Mr. Prashant Sinha is working as Project Controls Specialist in Fluor's Indian office at Gurgaon. Fluor Daniel India Private Limited (Fluor India) provides a full range of engineering, design, procurement, and construction management services to Indian and overseas clients. Fluor India is an established quality provider of engineering, procurement, construction management (EPC) and project management services for Fluor's energy and chemicals, power, mining, and

industrial projects, and is a key support office for Fluor facilities located in North America, Africa, the Middle East, Europe, and Asia Pacific

Earlier to Fluor, was with Toyo Engineering India Ltd. managing Project Control Engineer Portfolio for hydrocarbon projects. He has also worked for Indian Oil Tanking Ltd and Reliance Industries Ltd. He holds B.Tech. Degree with MECHANICAL Engineering from Kurukshetra University, India. He has sound construction as well as Engineering planning experience. He can be reached at prashant.sinha84@gmail.com or Prashant.K.Sinha@Fluor.com

About the Company

Fluor Corporation (NYSE: FLR) is a global engineering and construction firm that designs and builds some of the world's most complex projects. The company creates and delivers innovative solutions for its clients in engineering, procurement, fabrication, construction, maintenance and project management on a global basis. For more than a century, Fluor has served clients in the energy, chemicals, government, industrial, infrastructure, mining and power market sectors. Headquartered in Irving, Texas, Fluor ranks 110 on the FORTUNE 500 list. With more than 40,000 employees worldwide, the company's revenue for 2013 was \$27.4 billion. For more information, visit www.fluor.com