

# LUCKY E. EDJENEKPO **BEng, MSc, MBA,PMP, CCP, M. IoD**

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**Nationality:** Nigeria

**Languages:** English Language; Local Nigerian Languages – Urhobo;  
Degree of fluency – Good

## **Summary:**

- Over 30 years working as executive, project manager, project engineer, operations and maintenance engineer with extensive leadership, business development, performance improvement, project management, customer relationship management experience in a wide variety of environments including construction, oil and gas and service industries
- Managed the development and implementation of several rotating equipment maintenance inspection and repair processes, that resulted in significant reliability and quality improvements
- Developed project execution plans; ensuring that resources, organization, project schedule and contract strategies are appropriate
- Identified latent organizational weaknesses that were causes of inefficiencies for a service company; recommending appropriate corrective actions
- Managed field service at oil and gas plants during Gas engines, Gas turbines and Compressors overhaul efforts while supervising six direct reports and 10 to 20 non-directs
- Led a team in the design, development and production of construction project inspection checklists compendium covering all the disciplines, for green and brown field development, for use by supervising engineers in the oil and gas industry
- Developed business case for stocking swing gas engine cylinder head; raising revenue by \$288,000.00 annually
- Followed through with issuance of work orders and work completion certificates( service entry); improving cycle time and potential revenue earned by 30%
- Developed and presented several swing engine and maintenance proposals with success rate of more than 85%
- Reported project progress and control on a daily basis; made inputs to monthly project reports
- Proven ability to manage budget, planning and management reporting, managing a multi-discipline team including personnel, operations, administration and financial resources

## **Work History:**

**START DATE – END DATE:**

**COMPANY NAME**

**June 2018 - Till Date**

**Project Manager Without Borders (PMWB)**

Joining like-minded people around the world to achieve PMWB's mission: Engaging the global project management community through collaborative and sustainable projects that make a positive difference in the world. Project Managers Without Borders (PMWB) is the only global, not-for-profit, project management services organization. Started by a core group of dedicated project managers in 2015, it has and continues to evolve and now has volunteers engaged in countries all over the globe. PMWB provide project management services to not-for-profit and non-governmental organizations.

**Website:** <http://www.pmbw.org/>

**POSITION:**

Volunteer job of PMWB Agile International project Mali Team Member

**Reports To:** PMO Manager

**Supervise:** Not Applicable

## **Position Summary:**

This project relates to a an opportunity in collaboration with AGILE International (<https://agile-international.org/>)

that are seeking a pm maturity assessment, and support in documenting and potentially improving part of their fundraising process, which consists of researching, designing, constructing and selling purses, as this augments their core function of providing agricultural work and therefore independence for women in Mali.

### Essential Duties & Responsibilities:

The three areas where PMWB will be supporting AGILE include:

#### 1. Streamline Income Stream

A review of the way they do business, including their inventory system, and training related to the purse income stream.

#### 2. Intern Engagement

Help define an approach to allow their interns to come up with suggestions and then implement them, before their terms are complete. The sorts of work that the interns are doing range from M&E, marketing, graphics and web site work.

#### 3. Business Management

Support in defining an approach for their organization in the areas of communication, mission, vision, direction, governance, and how projects are conducted. We expect that the results of the project management maturity questionnaire will help guide us in this area.

### Skills or Tools:

- Strong planning and scheduling skills
- Strong oral and written communication skills.
- Strong interpersonal skills.

### START DATE – END DATE:

**Dec. 2017 - June 2018**

### COMPANY NAME

**AIR LIQUIDE NIG. PLC, Lagos/Port Harcourt, Nigeria**

Air Liquide is the world leader in gases, technologies and services for Industry and Health. Air Liquide's scientific territory embodies Oxygen, Nitrogen and Hydrogen which are essential small molecules for life, matter and energy and have been at the core of the company's activities since its creation in 1902. Headquartered in Paris, France, Air Liquide and its over 65,000 employees have operations in more than 80 countries and serves more than 3 million customers and patients.

Website: [www.airliquide.com](http://www.airliquide.com)

### POSITION:

Chief Operating Officer (COO) [Country Operations Manager]

Reports To: Immediate Supervisor - Country Managing Director (CMD)

Functional Supervisor – West Africa Industrial Director

**Direct Reports:** Industrial Manager (indirect reports include Facility Managers for Air Separation Units, Acetylene and industrial gas refilling plants), - Supply Chain Manager (indirect reports include Distribution/logistics and Cylinder Management)

**Peers:** Country Senior Management

### Working Relationships:

**Internal -**

Technical and Supply Chain teams

Quality/HSE/IRMR Suppliers / Customers / Distributors

Sales Government Agencies

Finance Service providers/ Sub contractors

HR Emergency services, Police, Town Council, State/community Leaders

**External -**

Technical Inspectors/Regulatory bodies

### Position Summary:

-Manage the teams responsible for the sourcing, manufacture, distribution and installation of AL products and services within Nigeria. Ensure client satisfaction and staff loyalty. Ensure the safety, availability and efficiency (energy, production level) of industrial operations through monitoring of operation and maintenance (critical parts

and preventive maintenance) of production units. Define and monitor the indicators / targets for effective operations.

- Coordinate activities between Supply Chain and Production ensuring synergies and efficiency of operations
- Optimizes and develops industrial facilities (equipment and processes) in order to meet current and future market needs or new constraints (e.g. energy).
- Responsible for the Industrial investment and its implementation.
- Ensures the development of the production and supply chain teams (technical and managerial skills); evaluating their competencies; providing assistance in training.

### **Key Indicators:**

Representative Data/Value -

Logistics & transport costs; Cylinder turnaround; timeEfficiency ratio; % of IMS Implementation  
Customer satisfaction (OFR & IFR); Stock coverage; Accident Frequency Rate; Cost of Production  
Plant reliability; Managerial skills plant managers

### **Principal Accountabilities (Responsibilities Tasks):**

- Safety
  - Ensure the application of the laws and/or rules of Air Liquide on safety.
  - Develop and monitor preventive measures on safety and the environment, and propose any investment that would guarantee the safety of staff, facilities and reinforce environmental standards.
- Industrial policy
  - Industrial developments: Communicates and explains the industrial policy and adjusts local Country organization to implement it efficiently
  - Investment Process -In coordination with the Country General Manager and WA Industrial Director, proposes investment plan with relevant justifications.
  - Efficiency - Improves industrial efficiency (availability, performance)
  - Adaptation of the industrial tool market
  - Ensures that industrial facilities and organization enable compliance with contractual commitments (time / quality) with customer
- Industrial Management System (IMS) and Risk Control
  - Ensure that the Industrial Management System (IMS) is understood and properly deployed in the subsidiaries and related documents are stored and transmitted.
  - Share and implement the good industrial practice.
  - Identify and evaluate all industrial risks with their technical, financial, legal and human challenges
  - Monitor IMS Mastering Program deployment
- Purchasing and Stock Management
  - Set forth and updates the selection and evaluation criteria for suppliers, and ensures proper application of the relevant procedures.
  - Ensure that all parameters for stock management are valid and updated regularly
  - Is responsible for physical stock inventory and validates inventory variance following justification;
  - Ensure that quality and quantity of articles in stock match the needs of internal and external customers.
  - Based on purchasing specifications, conducts critical needs analysis, identifies needs not expressed and proposes solutions;
  - Ensure that our import-export operations are in line with local regulations in force
- Logistics and Cylinder Management
  - Oversight over distribution/transportation of products to customer locations
  - Ensure that all involved support the logistical plan of action and establish credibility by presenting efficient outcomes in terms of service quality and industrial efficiency;
  - Monitors tracking, recovery and optimization of cylinder rotation;
  - Assesses cylinder requirements, in order to meet demand of direct customers, the distribution and production network, and optimizesthe stock tool required for each of them;
- Human Resources Management
  - Ensures and tracks the development of his team members by creating and monitoring career /development plans, transferring hisknow-how and exposing them to challenging scenarios
  - Ensure the accumulation and sharing of experiences within and beyond the team
  - Ensures that each team member:
    - Is given clear objectives in line with the organizations targets and the goal setting framework,
    - Undergoes training and development, in line with his potential and aspirations, taking into account the objectives of the subsidiary

- Liaison with communities and Administrative authorities. Will mediate and act as Management representative on community related issues within the area

#### **Skills or Tools:**

- Knowledge and know-how relevant to the job  
General scientific knowledge; Business Economics / Finance; Production processes and products AL; Stock Management; Procurement systems & procedures; Advanced Negotiation; Budget preparation and monitoring; Project Management
- Behavioral Skills  
Safety, Quality, reliability; Adaptation Capacity; Learning Capacity; Passion / Enthusiasm; Creativity and Innovation; Communication; Customers Orientation; Teamwork; Trustworthy/ Create Trust
- Managerial skills  
Analysis Capacity; Decision Making; Orientation Results; Long Term Vision; Change Management; Delegation / Accountability; Motivation; Staff Development

**START DATE – END DATE:**  
**June 2015 - Nov. 2017**

**COMPANY NAME**  
**EXTERRAN NIGERIA LTD, Port Harcourt, Nigeria**

Exterran Holdings, Inc. is a global market leader in full service natural gas compression and a premier provider of operations, maintenance, service and equipment for oil and gas production, processing and transportation applications. Exterran Holdings serves customers across the energy spectrum—from producers to transporters to processors to storage owners. Headquartered in Houston, Texas, Exterran and its over 10,000 employees have operations in more than 30 countries.

**Website:** [www.exterran.com](http://www.exterran.com)

#### **POSITION:**

AMS Sales and Services Manager

Appointed as Director of both Excel Energy Services and Exterran Nigeria Limited on July 3, 2014.

**Reports To:** Country Manager (CM)

**Supervise:** AMS Sales Engineer, AMS Sales coordinator, AMS Service Engineers, AMS Service Expats,

#### **Position Summary:**

The role of AMS Sales and Services Manager is to ensure processes and procedures are in place to safeguard the clarity and consistency throughout the Nigeria AMS operation, all the while generating and/or maximizing the profits through operational efficiencies and customer satisfaction. Achievement of the role will be accomplished through cost control, limited lost time, contract review, proper billing, and maximizing Gross Margins while maintaining customer satisfaction.

#### **Essential Duties & Responsibilities:**

- Maintain or surpass the budget, actuals against target
- Seek ways to increase revenue and lower expense
- Reduce downtime and increase production
- Plan and coordinate manpower to Jobs.
- Conduct lessons learned after each job for improvement
- Maintain Nigerian content
- Employee engagement
- Inventory control to increase cash flow
- Maintain high mechanical integrity
- Ensure properly trained workforce
- Proper succession planning for all position to maintain a skilled work force
- Work closely with all departments to ensure a teamwork atmosphere
- Work closely with customers to ensure satisfaction
- Seek new business to increase contract compression and AMS business
- Work closely with Sales to ensure all cost are captured and proper Gross Margins are met.

- Help to set sales goals and customer base.
- Meet with customers and attend sales calls with sales team at least quarterly.

**Skills or Tools:**

- Strong leadership skills
- Strong planning and scheduling skills
- Strong oral and written communication skills.
- Strong interpersonal skills.
- Ability to effectively lead a multi-functional team and thrive within a matrix organization.
- Understanding of finances (Expense Control, Inventory Control)

**Reason for Leaving:** Pursuit of challenging interests

**Aug 2013 - May 2015                      EXTERRAN NIGERIA LTD, Port Harcourt, Nigeria**

Exterran Holdings, Inc. is a global market leader in full service natural gas compression and a premier provider of operations, maintenance, service and equipment for oil and gas production, processing and transportation applications. Exterran Holdings serves customers across the energy spectrum—from producers to transporters to processors to storage owners. Headquartered in Houston, Texas, Exterran and its over 10,000 employees have operations in more than 30 countries.

**Website:** [www.exterran.com](http://www.exterran.com)

**POSITION:** Support Services/Nigerian Content Manager  
Appointed as Director of both Excel Energy Services and Exterran Nigeria Limited on July 3, 2014.

**Reports To:** West Africa Regional Manager/Country Manager (CM)

**Supervise:** ICT Manager, Supply Chain/Logistics Manager, Technical/Project Support Engineer, Community Relations Officer

**Position Summary:**

The Support Services Manager is directly responsible for Nigerian Content compliance and reporting, and also directs and coordinates the activities of the Supply Chain Management (SCM), Information Technology (ICT), Community Relations, Projects, and other Operations Support functions to ensure safe, secure, and efficient operations and business activities in line with Exterran strategy and policies.

**Essential Duties & Responsibilities:**

- Develops and maintains an excellent working relationship with the Nigerian Content Development Monitoring Board (NCDMB)
- Prepares, and submits in a timely manner, monthly NC reports as required by various customers, contracts, NCDMB and the CM.
- Advises the CM on new NC developments and compliance strategies
- Prepares annual budgets, quarterly forecasts, and mid to long term strategic plans.
- Develops influential relationships with internal customers (Contract Operations, AMS and Projects) and drives strategies to reduce support costs.
- Provides key leadership to the SCM, ICT, Facilities, Projects, and Community Relations teams.
- Improves profitability through cost reduction, cost avoidance, and process improvements on a cross-functional basis.
- Visits Exterran Nigeria operational facilities to conduct Audits and Facility Inspections
- Reduces incident rates and supports safety awareness by demonstrating exemplary safety behaviors and leading QHSSE initiatives
- Cascades messages from the CM across the support organization, and owns the employee engagement, performance management, employee development and succession planning for the department.
- Leads periodic support function meetings and participates in periodic Nigeria leadership meetings.
- Leads or participates in key public relations activities designed to improve company's image and relations with suppliers, customers, employees, communities, and the public.
- Ensures implementation and proper compliance with various country laws, and company policies, procedures, and systems.
- Keeps the CM abreast of departmental activities.



- Maintain a high sense of urgency in both providing customer service and protecting company interests.
- Implement and promote Exterran's Health, Safety & Environmental (HSE) standards and policies, as well as any other customer or external agency's regulatory requirements.
- Provide a prominent role model in HSE; aligns words with actions.
- Evaluate operations safety through appropriate analysis of near-misses and accidents to determine their cause and required corrective actions; seek opportunities to identify leading safety programming – such as WAIT inspections – in collaboration with HSE.
- Promote a people-oriented culture where employees are valued as individuals and for their professional contributions. Practice and encourage the use of a "fair, consistent, and explainable" approach to all personnel management issues.
- Leverage the Area Supervisor, Territory Sales Manager, and personal contact to maintain a working knowledge of customers' activity plans and market conditions; use this knowledge to forecast trends and derive realistic yet challenging business plans.
- Identify employee development needs and work with Training to ensure those needs are met.
- Provide guidance to direct reports to accomplish individual and collective goals through the use of open communications, coaching, and recognition.
- Adhere to Exterran's Standard of Business Conduct and all other policies as applicable.

#### **Key Achievements:**

##### **Leadership**

- Stimulated desire for team work; improved team performance and accountability

##### **Customer Relationship**

- Improved focus on managed relationship – the customer, the project team, management and sales/marketing and vendors/subcontractors – collaboration and influencing

**Reason for Leaving :** Not Applicable

**Jan 2012 - Dec. 2012**

**EXTERRAN NIGERIA LTD, Port Harcourt, Nigeria**

**POSITION :**

Nigeria Operations Manager

**Reported To:** Managing Director/Senior Country Manager Int.

**Supervised:** Contract Operations Manager (PH), AMS/Service Manager (Warri), Community Relations Officer, Security Coordinator

#### **Summary:**

Worked with senior management team to ensure the efficient day to day functioning of departments under the Nigeria Operations and had particular responsibility for field and office operations including contracts operations, AMS operations, security, and community relations in the operations and administrative duties relating to the operations of Exterran Nigeria. Responsible for ensuring that operating procedures have been defined and policies perfected for all departments within Nigeria Operations.

#### **Responsibilities:**

- Formulation of operating policies and procedures for operational and support functions and documentation of these in the form of a written Operations Manual. Regular review, evaluation and updating of these acquiring input from other managers as appropriate
- Assisted the Managing Director in developing and tracking the operational business objectives and work-plans, making changes to infrastructure or personnel requirements as required to meet the plans
- Involved with Plant, Site and Projects Managers in operational decisions including materials, equipment and contracting requirements, scheduling, and planning process definition.
- Worked with the Quality, Health, Safety & Environment Manager to ensure the compliance to corporate quality standards, healthy, safe and injury free work environment is maintained and all corporate policies and best practices are adhered to
- Overall direction, supervision, coaching, mentoring and performance management of direct reports in all the departments and sections within the districts.

- Overall responsibility for reviewing and awarding of vendor contracts, all competitive bidding processes and all purchasing decisions taking special note operating profitably and within budget.
- Overall responsibility for managing relationships with third party vendors for equipment, maintenance, materials and services
- Reviewed and approved materials requisitions from all locations within the PH district with particular focus on high capital expenditure and within approved limits
- Overall responsibility for materials management and procurement to ensure the appropriate quantity, type and quality of materials are transported to the projects sites at the required times meeting all budget plans and at optimal cost efficiency
- Benchmarking of all ExterranNigeria's operations procedures and practices against competitors and implementation of best practices throughout the company, acquiring regular updates from relevant Exterran corporate departments
- Performance tracking of all activities and preparation of monthly operational reports for Senior managers
- Managed and controlled departmental expenditure within agreed budgets
- Performed other duties that were assigned by the Management of Exterran Nigeria/managing Director from time to time as may be required.

### **Key Achievements:**

#### **Leadership**

- Developed key metrics to be used in measuring the performance of the operations department
- Stimulated desire for team work; improved team performance

#### **Customer Relationship**

- Improved focus on managed relationship – the customer, the project team, management and sales/marketing and vendors/subcontractors

**Reason for Leaving:** Not Applicable

**Oct 2010- Dec 2011**

**EXTERRAN NIGERIA LTD, Warri, Nigeria**

Located in Warri (Nigeria), reporting to the Country Manager based in Lagos.

**POSITION:** Area/Service Manager/AMS Operations Manager

#### **Responsibilities:**

- Responsibility for running the Warri Service Centre which included all functions from sales, service, operations, P&L, CAPEX & OPEX budgeting, recruitment, HSE and quality.
- Coordinated deployment of equipment, materials and personnel to the job site at optimum utilization
- Coordinated work with other Service Managers/Coordinators and Customers to minimize equipment downtime and most effectively utilize personnel
- Responsible for administering employee feedback in accordance with Exterran Performance Management Program
- Implemented, managed and communicated performance measures for area of responsibility
- Champions service performance, Health, Safety & Environmental Policies, Standards and process improvement
- Accountable for implementation and execution of annual budget and Operational Standards and processes
- Served as a first point of contact for customer and provides technical / operation expertise in response to customer inquiries
- Provided leadership and communication of best practices
- Developed& managed operational metrics for achievement of Safety, Quality, Delivery, and Cost



objectives

- Maintained job results through coaching, counseling, and disciplining employees
- Maintained a safe, secure, and productive working environment for area/ department personnel
- Managed the work activities of Warri Area/AMS personnel to achieve maximum quality and productivity
- Maintained staff by recruiting, selecting, and training employees
- Resolved personnel issues to include hiring, counseling, and discipline
- Participated in weekly management reviews of measures with team, develops and executes action plans for improvement
- Developed staff to upgrade supervisory ability and increase field operations leadership
- Managed open AMS WIP for assigned district
- Responsible for providing correct and required information to AMS billing dept
- Identified and assessed sales opportunities with specific accounts and territories.
- Established long-term business relationships with customers.
- Facilitated Account Receivable
- Managed expense budget.
- Compiled and conveyed job-specific information to Field Service Technicians, other Managers and/or Senior Management
- Other responsibilities as needed and assigned
- Provided strong communication in the following areas:
  - Customer – Provide operational expertise, as well as Pre & Post job call backs
  - Field Sales – Specific sales needs
  - Service Techs – Job specific information, feedback and training needs providing on the job field training
  - Materials Coordinator / Manager – Resources/material needs
  - Operations Services Management – Coordinate needs; Optimize plans & schedules, Policy and Process requirements, Performance Measures, Personnel issues, work quality of personnel, performance metrics, problems jobs and best practices

#### **Key Achievements:**

#### **Project Management**

- Managed the development and implementation of several rotating equipment maintenance inspection and repair processes, including state-of-the-art techniques that resulted in significant reliability and quality improvements
- Executed numerous productivity improvement projects, including the purchasing and installing utility air compressor for pneumatic mechanical tools usage in the workshop
- Improved cost monitoring while receiving 96% scores in customer satisfaction reports

#### **Leadership**

- Managed field service at oil and gas plants during Gas engines, Gas turbines and Compressors overhaul efforts while supervising six direct reports and 10 to 20 non-directs
- Operations Manager for After Market Service (AMS) responsible for project engineering, maintenance, and process, product and proposal support engineering managing 5 engineers and up to 10 Technicians

#### **Customer Relationship**

- Improved customer complaint process management resulting in increased customer loyalty
- Improved maintenance service order fulfillment cycle by 15%

Reason for Leaving : Not Applicable

**Jan 2010 – Sept 2010**

**EXTERRAN NIGERIA LTD, Port Harcourt, Nigeria**

Located in Port Harcourt (Nigeria), reporting to the Operations Manager based in Port Harcourt.

**POSITION:** Operations Support Manager

**Responsibilities:**

Located in Port Harcourt (Nigeria), reporting to the Nigeria Operations Manager based in Port Harcourt.

As Operations Support Manager, I am involved in all customer, contractor, and supplier contract negotiations, subsequent contract awards, and furthermore I advised and guided my direct reports in all aspects of management of all AMS contracts in Nigeria for the company. I also provided support to the operations of the Otumara Gaslift Barge (SPDC), Oguta Gas Injection Plant (SPDC), Izombe Gas Lift/Injection Plant (ADDAX). All customer service contract scheduled maintenance activities are agreed and programmed in advance before being implemented aside from the emergency call-out cases.

**Key Achievements:**

**Training**

- Developed and provided training for improving critical supervisor skills such as problem solving, field surveillance, communication, planning/scheduling, coordination, worker briefings and provided effective tools to reinforce the skills
- Strengthened skills of project management team members through training and coaching

**Analysis and Technical Writing**

- Wrote and presented workshop and field service success reports for publication in company newsletter for circulation worldwide
- Developed and presented several swing engine and maintenance proposals with success rate of more than 85%

**Engineering (Technical) Management**

- Developed 20k, 40k inspection parts requirement for Waukesha gas engines for customers
- Carried out review/preparation of spares part list, special tool schedule providing options and recommendations relevant to operating and capital spare parts

**Problem Solving (Root Cause Analysis)**

- Identified latent organizational weaknesses that were causes of inefficiencies for a service company; recommended appropriate corrective actions
- Identified organizational performance problems and effective corrective actions, mentored and coached implementation

Reason for Leaving: Not Applicable

**Aug 2007 – Dec 2009 EXTERRAN NIGERIA LTD, Port Harcourt, Nigeria**

Located in Port Harcourt (Nigeria), reporting to the General Manager based in Port Harcourt.

A leading natural gas compression service company, providing a full range of contract compression, sales, operations, maintenance and fabrication services to natural gas producers, gathering systems, pipelines, refineries and petrochemical operations. One of the world's largest compression service providers with contract operations in the United States, Canada, Latin America, Asia Pacific as well as Europe, Africa and the Middle East.

In August 2007 Universal Compression Inc. merged with Hanover Compressor Company and created a new combined company named Exterran.

**POSITION:** Area Operations Manager

**Responsibilities:**

Responsibility for running the Port Harcourt Service Centre which included all functions from sales, service, operations, P&L, CAPEX & OPEX budgeting, recruitment, HSE and quality

As Area Operations Manager, I was involved in customer, contractor, and supplier contract negotiations, subsequent contract awards, and furthermore I advised and guided my direct reports in all aspects of management of all contracts in Nigeria for the company as well as the operations of Gaslift and Gas Injection facilities at our customer sites – Shell, Addax etc – while reducing billable collection cycle time and reducing revenue leakages. All customer service contract scheduled maintenance activities were agreed and programmed in advance as well as unscheduled maintenance activities while acting as dispatcher making trade-offs between different options.

- Managed day to day Preventive Maintenance and Call Out/Repair service delivery operation in the field for our After Market Services, reporting to the Nigeria Operations Manager
- Champions service excellence, quality, health, safety, environmental policies, standards and process improvement initiatives.
- Set the example for department in planning, motivating, maintaining a high level of performance
- Provided leadership and communication of best practices
- Served as a contact for customer and provides technical/operation expertise in response to customer inquiries
- Participated in Factory Acceptance Test (FAT) of Engine Rebuild (LM1600)
- Provided strong communication in the following areas:  
Customer: Provided operational expertise, as well as Pre & Post job call backs  
Field Sales: Specific sales needs  
Service Techs: Job specific information, feedback and training needs  
Materials Coordinator/Manager: Resources/material needs  
Nigeria Operations Manager: Coordinate needs, optimize plans & schedules, Policy & Process Requirements, Performance Measures, Best Practices, personnel issues, Work Quality of personnel, Performance Metrics, Problem Jobs

**Key Achievements:**

**Analysis and Technical Writing**

- Reviewed field service reports for presentation to customer
- Measured customer satisfaction from feedback on results
- Developed and presented contract specific HSE and Security Plans, work methodology and program to customers prior to mobilization

**Project Management**

- Managed the development and implementation of several rotating equipment maintenance inspection and repair processes, including state-of-the-art techniques that resulted in significant reliability and quality improvements
- Executed numerous productivity improvement projects, including the purchasing and installing utility air compressor for pneumatic mechanical tools usage in the workshop
- Improved cost monitoring while receiving 96% scores in customer satisfaction reports

**Problem Solving (Root Cause Analysis)**

- Performed equipment failure analyses, determined root causes, implemented preventive actions
- Determined the root causes of several human error events that significantly affected the organizational performance of maintenance service companies

**Reason for Leaving :** Not Applicable

**Sept 2005 – July 2007****EXCEL ENERGY SERVICES LTD, Port Harcourt, Nigeria**

Excel Energy Services Ltd is the service group of Exterran – the merger of Universal Compression Holdings, Inc and Hanover Compressor Company, Houston, USA, - providing operations and maintenance services for Gas Turbines, Gas Engines, Compressors, other types of rotating equipment and contract compression services for the Oil and Gas industry in Nigeria and Africa at large.

Located in Port Harcourt (Nigeria), reporting to the General Manager based in Port Harcourt.

Excel Energy Services was incorporated in May 1998 as an indigenous company to provide operations and maintenance services to the Nigerian oil and gas industry. Corporate offices in Lagos and office & workshop facility in Port Harcourt.

We provided maintenance services on Gas turbines, Gas engines and various other types of rotating equipment in the oil and gas industry.

In Port Harcourt a workshop that includes facilities for the balancing of turbine and compressor rotors, couplings, etc. The workshop was set up for the cleaning and inspection of gas turbines, gas engines, diesel engines, etc. There was a separate clean and climate controlled area that is utilized mainly for instrumentation, test, and repair of Altronic magneto's and Altronic ignition control systems.

Distributors / Agents for: Waukesha Gas Engines; Altronic; Endyn Ltd (USA); Manuli Rubber Industries; Perry Equipment Corporation (PECO); Stitt Spark Plugs

In February 2006 Universal Compression International of Houston, USA, acquired Excel Energy.

**Turnover:** USD3.8M (2007 Annual Report)

**Website :** Non-existent (but exist within Exterran Nigeria)

**POSITION:** Operations Manager

**Responsibilities:**

- Develop, monitor and control planning and implementation of project schedules, reporting to the General Manager
- Assemble project team members to deliver project goals exceeding customer satisfaction; receiving commendation from customer
- Administer contracts for the provision of supplies and services
- Develop and implement policies, standards and procedures for the engineering and technical work performed in the operations department
- Assign, co-ordinate and review the technical work of the project teams
- Prepare / oversee the preparation of reports and statistics related to the operations department
- Arrive at an optimal project plan, avoiding resource conflicts and controlling cost of the project
- Ensure that the team members stay focused on the objective and remain motivated throughout the project cycle
- Envision possible risks, which could have adverse impact on the project and come up with contingency plan
- Handle risks in a professional way whenever it happens to ensure the success of the project
- Interact with the customer and ensure that (s)he is satisfied
- Interact with the upper management to make them commit to the success of the project

**Key Achievements:****Engineering (Technical) Management**

- Devised and implemented cost reduction program that minimized equipment inspections and saved over \$125,000.00 annually

- Developed business case for socking swing gas engine cylinder head; raised revenue by \$288,000.00 annually
- Attended Factory Acceptance Test(FAT) of refurbished LM1600 Gas Turbine at vendor site overseas along with the customer representatives; improved customer confidence and loyalty
- Carried out review/preparation of spares part list, special tool schedule providing options and recommendations relevant to operating and capital spare parts
- Participated in and enhanced the RCM strategy for mechanical components and systems

#### **Training**

- Trained and evaluated the performance of field service crew members
- Developed and conducted selection process for local engineers and technicians for OEM certification training in the US; saved over \$240,000.00 annually

#### **Analysis and Technical Writing**

- Contributed to, and recorded minutes of meetings and discussion at annual management retreats; received agreement and approval for implementation of action points

#### **Project Management**

- Conducted feasibility and appraisal study on the relocation and adoption of Alstom Turbines TA 1750 (X 6) for power generation for customer

**Reason for Leaving :** Not Applicable

### **2004 – 2005 DORMALONG ENGINEERING LTD, Lagos, Nigeria**

B+B Gas and Oil Services Ltd/SHELL Project

W10602 16" x 30km Odidi Gaslink Pipeline Construction

Manifold Structural Steel and Piping works subcontract for Pig Launcher, Pig Receiver, Metering/Gas lift skids(primary and secondary Structures), Pipe Bridges, ONAG Module primary structure and Tie-ins detailing, fabrication and installation.

M/S DORMANLONG Engineering Ltd is an indigenous company renowned for the design, fabrication and installation of steel structures and large-scale equipment such as Tanks for mixing, separation, settling processes and storage, high pressure vessels and associated process piping systems used in the pharmaceutical, petrochemical, oil and gas industries.

**Turnover :** Not available

**Website :** [www.dormanlongeng.com](http://www.dormanlongeng.com)

#### **POSITION:**

Project Manager

#### **Responsibilities:**

- Single point responsibility and accountability for project success, reporting to the General Manager
- Planned and directed overall work on project
- Monitored and controlled planning and implementation of project
- Liaise with purchasing department, Engineering/Technical department, Logistics and Finance department to expedite project inputs
- Prepared work method statements of steel structures and piping fabrication and installation
- Ensured, as far as is practically possible, that all assigned work is carried out in compliance with the agreed budget and schedule
- Solicited bids, negotiated subcontracts and draft agreements
- Maintained good and efficient relationships with subcontractors to achieve the objectives of the project
- Ensured that the company's obligations to subcontractor under the project are met to enhance subcontractors performance
- Ensured compliance to specifications and quality control
- Reviewed progress report including subcontractors and ensured that project schedules are followed

- Ensured that the company's HSE policy are upheld and in line with that of BBGOS/SHELL
- Assessed effectiveness of working practices and systems with a view to continuously improving systems, personal and team performance

**Key Achievements :**

**Project Management**

- Developed, implemented and maintained issue management plan
- Managed scope changes and delivering relevant reports; eliminating scope creep
- Developed project execution plan; ensured that resources, organization, project schedule and contract strategies are appropriate

**Reason for Leaving :** End of contract

**2002 – 2004 ABB LUMMUS GLOBAL, Port Harcourt, Nigeria**

Lummus Global is a leading provider of proprietary process technologies, project management and engineering, procurement and construction (EPC) management services to the upstream and downstream oil and gas, petrochemical and refining industries worldwide. Project – AGIP OSHIE Flow Station Revamp (Green and Brown Field)

**Turnover :** Not known

**Website :** Not known

**POSITION:**

Project Engineer

**Responsibilities:**

- Provided technical guidance to the discipline Engineers (8) to attain project objectives
- Monitored and supervised all activities and aspects of the fabrication and construction performed by the EPC contractor and sub-contractors on a day-to-day basis to ensure that standards/workmanships are maintained
- Continuously reviewed the schedule performance and progress achieved by EPC contractor
- Ensured that the AFC (Approved for construction) documents and drawings being used for fabrication/construction are current
- Monitored and inspected all fabrication and construction performed by the EPC contractor and sub-contractors to ensure compliance with AFC drawings and documents, especially with respect to dimensional control and weight control when applicable
- Developed Project Quality Assurance/Control Inspection Checklists covering all disciplines for use by supervising field engineers

**Key Achievements:**

**Analysis and Technical Writing**

- Reported project progress and control on a daily basis; made inputs to monthly project reports

**Project Management**

- Developed monitoring tool and techniques to capture work progress on a daily basis
- Developed, implemented and maintained issue management plan
- Managed scope changes and delivering relevant reports; eliminating scope creep

**Engineering (Technical) Management**

- Led the team in the design, development and production of construction project inspection checklist, for green and brown field development, for use in the oil and gas industry

**Reason for Leaving :** End of contract

**1998 – 2001 MOREL GROUP OF COMPANIES LTD, Lagos, Nigeria**

M/S MOREL GROUP comprises Harvey Ventures Ltd, Unicorn Trust and Investment Ltd and Morel Holdings. The

group with headquarters in Lagos, Nigeria, provides procurement, construction and management consultancy services to the Oil/Gas industry, State Governments and Corporate bodies.

**Turnover** : Not known

**Website** : Not known

**POSITION:** Project Engineer

**Responsibilities:**

- Conducted field surveys on dilapidated infrastructures and facilities
- Planned and supervised projects
- Managed a team of 40 people; assigning them tasks, and motivated them to meet deadlines
- Produced timely project progress reports
- Prepared schedules, equipment, material and construction cost estimates for bid proposals

**Key Achievements:**

**Analysis and Technical Writing**

- Administered and conducted field survey questionnaires, analyzed and evaluated the relevant data for the development of feasibility reports
- Drafted, presented and agreed recommendations with customers

**Engineering (Technical) Management**

- Saved the company NGN 3,000,000 by adopting a better construction methodology
- Solved major construction management problems which temporarily halted production

**Reason for Leaving** : End of contract

**1997 – 1998                      DOMUS CONSORTIUM, Warri, Nigeria**

M/S DOMUS Consortium is an indigenous company with a reputation in Architectural Designs, Project management and consultancy services in the Niger Delta region of Nigeria for the Oil & Gas industry.

Responsibilities and achievements:

**Turnover** : Not known

**Website** : currently non existent

**POSITION :** Project Engineer

**Responsibilities:**

- Managed quality assurance and control inspection of external plumbing, external water supply and sewage works
- Prepared timely project progress reports and HSE statistics on a monthly basis
- Monitored the HSE performance of both the team and contractor staffs
- Coordinated and attended planned monthly HSE meetings; safety drills of the 15 Contractors, and of the entire site

**Key Achievements:**

**Project Management**

- Performed administrative functions such as reviewing and writing reports and enforcing rules.
- Increased the safety performance level of the workforce

**Reason for Leaving** : Moved on to take up new challenges

**1994 – 1997                      MANPOWER SERVICES LTD, Warri, Nigeria**

M/S MANPOWER SERVICES Ltd is a Nigerian company providing maintenance and construction support services to the downstream Oil and Gas industry.

**Turnover** : Not known

**Website** : currently non existent

**POSITION :** Mechanical Engineer

**Responsibilities:**

- Planned and scheduled project activities
- Supervised the overhauling, calibration, testing and installation of control valves and pressure relief valves
- Managed 15 personnel; motivating them to achieve aggressive project schedule deadlines
- Measured and evaluated work for payment purposes (VOWD)

**Key Achievements:**

**Project Management**

- Performed administrative functions such as reviewing and writing reports, approving expenditures, enforcing rules and making decisions about the purchase of materials or services
- Established long term sustainable platform for improved community relations
- Increased the safety performance level of the workforce

**Reason for Leaving :** Moved on to take up new challenges

**1990 – 1993 SOKOTECH NIG. LTD, Lagos, Nigeria**

M/S SOKOTECH NIG. Ltd is a Nigerian Engineering (Mechanical, Electrical & Telecoms) company offering construction services to the Federal Government of Nigeria, Corporate bodies and Institutions of Higher learning.

**Turnover** : Not known

**Website** : currently non existent

**POSITION :** Project Engineer

**Responsibilities:**

- Designed, specified and selected materials and equipment in plumbing, Air Conditioning and Generator installations
- Prepared Bill of Quantities
- Supervised projects
- Maintained facilities

**Key Achievements:**

**Project Management**

- Developed monitoring tool and techniques to capture work progress on a daily basis

**Reason for Leaving:** End of contract

**1988 - 1989 NASCO FOODS NIG. LTD, Jos, Nigeria**

M/S NASCO FOODS NIG LTD is a multinational company producing different brands of biscuits, cornflakes and corn flour for the food and beverage industry

**Turnover:** Not known

**Website:** www.nascogrp.com

**POSITION:** Mechanical Engineer

**Responsibilities:**

- Developed and implemented Planned Maintenance Routines (PMR) for Production Plant, Equipment and Facilities
- Analyzed incidents of breakdown to determine where real effort was needed
- Conducted facilities, equipment inspection and lubrication
- Operated and maintained existing plant buildings and ground; utilities generation and



distribution

**Key Achievements:**

**Project Management**

- Participated in the end of year shutdown maintenance of the factory

**Reason for Leaving:** End of service contract

**Qualifications:**

- 2013** Certified Cost Professional (CCP)(ACEI)(4146)
- 2011** Waukesha Gas Engine Technology (GET Certified)
- 2009** Certified Parts Specialist (Waukesha Engine Division) (11205)
- 2006** Certified Project Management Professional (PMP) (437444) (certified by the Project Management Institute (PMI) of USA as a Project Management Professional (PMP))
- 1995** R. 6125 Council for the Regulation of Engineering in Nigeria (COREN)

**Professional Associations:**

- 2015** Institute of Directors Nigeria (IoD)(E03496)
- 2012** International Institute of Business Analysis (IIBA)(75367)
- 2012** Association for the Advancement of Cost Engineering International (ACEI) (95010)
- 2006** America Society of Mechanical Engineers (ASME International) USA
- 2006** Project Management Institute (PMI) USA (687707)
- 2005** Institute of Mechanical Engineers (ImechE) UK (80069087)
- 1995** Council for the Regulation of Engineering in Nigeria (COREN) (R.6125)
- 1993** Member Nigeria Society of Engineers (NSE) (05994)

**Education:**

- April 2014** MBA, Leadership and Sustainability, University of Cumbria, UK
- June 1999** MSc, Engineering Management, University of Benin, Benin City
- June 1988** B.Eng, Mechanical Engineering, University of Benin, Benin City

**References:**

Available on request