

Education

- 2018 - 2020 SDA Bocconi Asia Center, Mumbai, India
Post Graduate Program in Business
Bocconi University, Milan, Italy
- 2011 - 2015 Shree L.R. Tiwari College Of Engineering
University of Mumbai, Mumbai, Maharashtra, India
Bachelor of Engineering (Electronics)
- 2011 St. Xaviers College, XII, General Science, Mumbai, India
- 2009 Cambridge School (ICSE), X, Mumbai, India (90.14%)

Professional Experience

- 2018 E-Manage Health, India
Live Project: Business Development (October - November)
- Convincing doctors to use the software and pitching its sales. Bringing new doctors on our platform and also meeting the sales target
 - Making the final sale of the product and completing the cycle of all the formalities from bringing them on board to imparting them the knowhow of using it through the final demo
- 2018 180 Degree Consulting – Niine, India
Live Project: Market Research (October - November)
- Researching for prospective NGO's in India for the sale of sanitary napkins produced by Niine and creating their leads
- 2018 Kellogg's, Mumbai, India
Live Project: Customer Behaviour & Sales (August - September)
- Observing, studying and understanding shopper's behaviour response to Modern Trade activities/promos
 - Assisted the team in sales promotion and made a final report on Customer Behaviour and solution suggested to increase sales
- 2015-2018 TechMahindra, Pune, India
Software Engineer (30 Months)
- Developed Dyson based dashboards and handled UI data interface using HTML, XSL, JavaScript, CSS, JQuery, Angular JS, DOM, SQL, Ajax and Dyson framework
 - Coded agents to automate the data transfer work from client Database to Dyson Database. Also automating alerts and emails using agents
 - Incorporated backend connectivity and controller codes
 - Coding, testing, developing and supporting the dashboard in agile methodology
 - Administered daily updates by the dashboard team
 - Engineered and provided technical support and assistance to the Regional Counterparts (ATT - US)
 - Lead, headed, Guided & managed the offshore sub-team
 - Conceptualized new ideas and incorporated them
 - Developed internal management automation tools
 - Database management for the designed tools and dashboards

Languages

Hindi, Punjabi: Native; English: Fluent; French: Beginner; Italian: Beginner (Level I Certified)

Additional Information

- Certification:** 'Mobile Robotics' from ThinkLABS SINE IIT Bombay, 2012 – Made a practical project on an automated robotic grid solver vehicle
 - Final Year Project - Android based wireless Robotic Arm (BE PROJECT) - Wireless robotic manipulator with sensors and camera, employing android based mobile phones to enable pick and place actions with an update on surrounding status
 - Gave various onstage performances (singing and band)
 - Created my own YouTube Channel – 2018
 - Working currently for Center Of Excellence (Customer Behaviour on Mutual Funds and retail & luxury)
 - Commenced udemy certification on Marketing subjects
 - Enrolled in Khalsa Aid
 - LinkedIn:** <https://www.linkedin.com/in/harshit-madan-b87864168/>
 - IT Skills: Java, HTML, CSS, JavaScript, JQuery, AJAX, J2EE (Servlets, JSPs), SQL, PLSQL, Document Object Model, Browser Object Model, Excel, Word, PowerPoint, C++, C
- Interests:** Singing, Playing Guitar, Mixed Martial Arts, Gymming, Reading



Personal Data

Place of Birth: Patna, India
Date of Birth: 12-04-1993
Nationality: Indian

Permanent Address

501, New Parijat ,Next1 to Shiv Mandir, Opposite Vijay Park, Mira Road(E), Thane-401107, India Mobile:+91-9867314347

Present Address

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