

## **Providing Risk Infrastructure to Support Opportunity Management<sup>1</sup>**

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Failure to provide an appropriate level of risk infrastructure can cripple risk management in an organisation. Too little support makes it difficult to implement the risk process efficiently, while too much infrastructure adds to the cost overhead. Getting the supporting infrastructure right is essential for effective risk management, enabling the risk process to deliver the expected benefits to the organisation and its projects.

This might include choosing *techniques*, buying or developing software *tools*, providing *training* in both knowledge and skills, producing *templates* for various elements of the risk process, and considering the need for *technical support* from risk specialists.

It's particularly important to get each of these elements right if we want to use an inclusive risk process that addresses both threats and opportunities.

- *Techniques*. Although the underlying risk process is the same whether we are addressing only threats or considering opportunities as well, some modifications are needed to the standard risk techniques when we're dealing with opportunities, and there are also specific additional techniques that we might employ. For example, we might use SWOT Analysis or Force Field Analysis to identify opportunities alongside threats. We'll need a double P-I Matrix to prioritise both types of risk by probability and impact. Risk response strategies for opportunities are different from threat-based strategies.
- *Tools*. Many current popular risk software tools don't have the functionality needed to include opportunities. We need risk software tools that cover both threats and opportunities, especially for more complex projects that require an in-depth risk process with more detailed analysis.
- *Training*. Many risk training courses still focus exclusively on threats, leaving project team members lacking in both the knowledge and skills required to address opportunities effectively.
- *Templates*. We can improve efficiency and consistency by developing templates for various elements of the risk process (risk management plan, risk

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<sup>1</sup> How to cite this paper: Hillson, D. (2019). Providing Risk Infrastructure to Support Opportunity Management, Risk Doctor Briefing; *PM World Journal*, Volume VIII, Issue VIII, September.

register, interview outlines, checklists/questionnaires, Risk Breakdown Structure (RBS), risk reports, etc.). Many of these will need to mention opportunities explicitly if they are to support a broader risk process.

- *Technical support.* Sometimes we need to call in risk experts to assist us, especially for more complex projects that use specialist risk techniques or tools. These experts might come from another project or department, a Project Support Office, an internal risk centre of excellence, or an external consultancy. If our risk process includes opportunities, we'll need to ensure that the expertise of our chosen experts also covers this aspect of managing risk.

Each of these infrastructure elements can be implemented at different levels, depending on the type, size and complexity of the project being supported. Organisations setting up their risk management capability should invest in providing an appropriate level of risk infrastructure to support the types of projects that they typically perform, with some flexibility to cope with unusual projects that are larger or smaller than usual, or more or less complex. But if we're serious about including opportunities in our approach to managing risk, we'll also need to provide the right risk infrastructure to support it.

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*To provide feedback on this Briefing Note, or for more details on how to develop effective risk management, [contact the Risk Doctor \(info@risk-doctor.com\)](mailto:info@risk-doctor.com), or [visit the Risk Doctor website \(www.risk-doctor.com\)](http://www.risk-doctor.com).*

## About the Author



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Known globally as *The Risk Doctor*, David Hillson leads The Risk Doctor Partnership ([www.risk-doctor.com](http://www.risk-doctor.com)), a global consultancy offering specialist risk services across the world.

David has a reputation as an excellent speaker and presenter on risk. His talks blend thought-leadership with practical application, presented in an accessible style that combines clarity with humour, guided by the Risk Doctor motto: “Understand profoundly so you can explain simply”.

He also writes widely on risk, with eleven major books, and over 100 professional papers. He publishes a regular Risk Doctor Briefing blog in seven languages to 10,000 followers, and has over 7,000 subscribers to the RiskDoctorVideo YouTube channel ([www.youtube.com/RiskDoctorVideo](http://www.youtube.com/RiskDoctorVideo)).

David has advised leaders and organisations in over fifty countries around the world on how to create value from risk based on a mature approach to risk management, and his wisdom and insights are in high demand. He has also received many awards for his ground-breaking work in risk management over several decades.

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