

Project and Program Management Acumen: The Catalyst for Industry 4.0 Organizational Success¹

Prof. Dr. Pieter Steyn, Cranefield College (South Africa)
Prof. Dr. Brane Semolič LENS Living Lab (Slovenia)

Abstract

The shift from computerization and automation of Industry 3.0 to innovation based on combinations of complex digital Industry 4.0 enabling technologies, is forcing organizations to re-examine the manner in which they operate and do business. It is evident that technology changes are not enough to achieve expected results, as was the case in the past. Critical integrators of new value chains and business processes are collaborative projects and programs that act as organisational vehicles and enablers of novelties, transformation and change, technologies, and systems. A profound ability to make good judgments and take quick decisions is of paramount importance. This article discusses achievement of organizational success through enhanced project and program management practices with respect to Industry 4.0.

Keywords: Industry 4.0, virtual organizations, new business models, new competencies, program and project management acumen, collaboratist leadership.

1. Industry 4.0 - The Advent of New Business Needs and Competencies

The world is witnessing profound transformation and change in all areas of private and public corporate life in the Industry 4.0 economy. Organizational and private lives are becoming highly volatile and value-driven, demanding continuous innovation and learning. These changes, caused by the inflow of new digital enabling technologies intertwining with our daily lives, influence the way we are performing our organizational activities and daily chores. Moreover, this is only the first taste of dramatic changes in the years to come.

The Third Industrial Revolution (Industry 3.0) saw computerization, optimization and automation of organisational resources as major success factors. The Fourth Industrial Revolution (Industry 4.0) business ecosystem in which the world now finds itself does not depend only on computerization, automation, innovation, optimization, and competitiveness of resources, but also on inter-organizational value chain

¹ How to cite this paper: Steyn, P. & Semolič, B. (2018). Project and Program Management Acumen: The Catalyst for Industry 4.0 Organizational Success, *PM World Journal*, Vol. VIII, Issue VIII – September.

innovativeness, complementary partner technologies, innovative products, digitization and supporting services systems.

According to the World Economic Forum, Industry 4.0 affects four main organizational elements, i.e. customer expectations, product enhancement, collaborative innovation, and organizational forms. Customers are increasingly at the epicentre of the economy. Leaders and managers have a duty to ensure that design for customer needs delivers a competitive advantage. In the Industry 4.0 economy an effective and efficient design capability has emerged as an important competitive key success factor. The advent of modern key enabling technologies (KETs) and virtual networks of organizational and knowledge-worker partners are supportive of the above. The Industry 4.0 explosion of complexity is caused by rapid development of global markets and the continuous creation of new technologies and products. This stimulates the emergence of new forms of organizations and competences (Steyn and Semolič, 2016).

The aim of key enabling technologies is overall digitalization with the internet of things (IoT) and services. Industry 4.0 strategic transformation and change, driven by modern information and communication technologies (ICT) artefacts, allow for the introduction and integration of new business models of vertical and horizontal supply and value chains. Moreover, the dynamic complexity of the modern technologies – robotics, artificial intelligence, mass data, IoT, and the integration of information technology and operations technology, to name but a few – calls for specialization and sustainable collaboration among partner organizations, and also demands appropriate organizational forms, mindsets, and human talent (Semolič and Steyn, 2017).

It is evident that technology changes are not enough to achieve expected results, as was the case in the past. Renown American trend forecaster, Gerald Celente (1997), on the issue that futurists often equate advances in technology with advances in civilization, opines that it requires a good understanding of how novelties will affect personal and business lives, organizations of all kinds, and how it will reshape organizational landscapes, societies and culture. He claims that it is therefor vitally important to gain a holistic understanding of the risks involved and to plan appropriate solutions for the timely mitigation of the risk and associated complexity. This is where we are in the current Fourth Industrial Revolution. The burning question is how organizations can successfully cope with such complex strategic transformation and change processes. Knowledge and insight into every segment of Industry 4.0 technology and businesses complexity phenomena are needed to understand and manage it successfully.

Consequently, organization design, development, and governance have entered a challenging new phase with project management acumen as foundation. Innovative inter-organizational value and supply chains are created in collaboration with partners, and these resultantly operate in a local, regional and global collaborative organizational ecosystem. Innovative product, service, as alo, process design and development have become complex and highly important project-driven competitive factors. The emergence

of new business models means that organizational culture, the harnessing of human talent, and organizational forms need profound adjustment. Importantly, supply chain- and project processes are being shaped cross-functionally in the Industry 4.0 organizational value chain and are program-managed. The shift from computerization and automation of Industry 3.0 to innovation based on combinations of complex Industry 4.0 technologies, is forcing organizations to re-examine the manner in which they operate and do business (Steyn and Semolič, 2018).

In addition to new technologies, business models and systems, the Industry 4.0 economy demands new relationships, enhanced personal competencies, and a sound corporate culture. A critical integrator of new value chains and business processes are collaborative research, innovation and development projects and programs that act as organizational vehicles and enablers of novelties, transformation and change, technologies, and systems. Project- and program management now play a central role in strategic and operational governance of Industry 4.0 organizations, and are the proverbial 'blood vessels' of organizational and inter-organisational supply chain and project systems. Success is embedded in possessing the project management skills that form the foundation of program and portfolio management, and integrating them into a workable value-driven cross-functional organizational system. Modern technology-driven organizations require a high level of technology literacy, skills in techno-entrepreneurship, and innovation. Importantly, they need to demonstrate exceptional project management acumen.

Organizations are compelled to transform by abolishing bureaucratic practices and structures while adopting knowledge-based virtual dynamic learning paradigms and designs. This demands sound governance, supported by collaborative transformational leadership excellence (termed "*collaboratist leadership*" by the current authors) and knowledge of systemic project and program management. Collaboratist leadership with an unwavering commitment to continuous improvement is of paramount importance. Organizational improvement and performance profoundly depend on it (Steyn and Semolič, 2017 March).

Effective and efficient cross-functional and inter-organizational management of supply chain- and project portfolios combined with virtual networks of partners is a key factor of success in the Industry 4.0 economy. Partners may be small, medium-sized and/or large organizations. Valuable opportunities are emerging for the creation of new small and medium-sized entrepreneurial enterprises. This will boost opportunities for job creation, and grow economies. Entrepreneurship accordingly has a pivotal role to play in Industry 4.0. Entrepreneurs use creative faculties to generate new products and services, and exploit a new generation of opportunities in the developing collaborative market.

It is essential that the modern workforce be educated and skilled to cope with the Industry 4.0 dispensation. When human resources are elevated to higher levels of education, the benefits are exponential. Hitachi Corporation's Hiroaki Nakanishi believes that Industry

4.0 will require a radical shift in how people are educated and trained in order to sustain their personal value to society and the workplace. Program management has evolved to become the kingpin for leading, managing and governing Industry 4.0 entities (Steyn and Zovitsky, 2018). Moreover, cross-functional program-managed structures and paradigms combined with effective and efficient collaboratist leadership, management and governance is the ideal vehicle for delivering the integration, coordination, collaboration and synergy required for mitigating risk and complexity, while achieving essential organizational performance, strategic benefits and value add in the Industry 4.0 environment (Steyn 2001, 2010 June, 2010 July, 2012 and 2013).

In the introductory paragraphs the four aspects most affected by the Industry 4.0 economy, i.e., customer expectations, product enhancement, collaborative innovation, and organizational forms were highlighted. In all four aspects project and program management principles, techniques, and skills that embed project and program management acumen in the mindsets of leaders and followers, play a decisive role in achieving organizational success effectively and efficiently through program-managing the cross-functionally structured value chain.

2. The Complexity of Industry 4.0 Innovation Programs and Projects

Today we are facing an explosion of complexity caused by the rapid development of global markets and the continuous inflow of new technologies and products supporting the emergence of new forms of organization. The complexity is related to new products, services, technologies, emerging industries, new business models, organization systems, programs, and projects (Semolič and Steyn, 2018). Perusal of this mix of technical and non-technical areas of complexity assist practitioners in figuring out how to deal with complexity in the business environment.

Knowledge of and insight into all segments of complexity phenomena are needed to understand and manage it successfully. This must be achieved through system analysis of structuring and describing all relevant aspects of the complexities, and explaining the different forms of system formalization (Figure 1). This codified knowledge is an input for a better understanding of the project business case or program, and its innovation ecosystem. A sound foundation for effective and efficient leadership results, based on a good understanding of the concomitant business case.

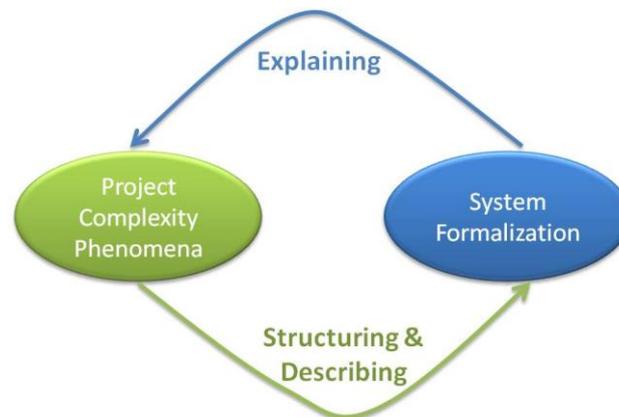


Figure 1: Systemic exploration and explanation of the project complexity phenomena

Industry 4.0 projects and programs are complex, multidimensional, and dynamic. As illustrated in Figure 2, Semolič (2018) argues that the Industry 4.0 program and project complexity comprises the following dimensions:

- **Business complexity** - industry complexity, value chain and partnering complexity, client maturity complexity, stakeholder complexity, and project or program business case complexity;
- **Technology complexity** - product/service technology complexity, technology maturity complexity, technology engineering complexity, technology process complexity, technology infrastructure complexity, technology scenario complexity, and innovation ecosystem complexity;
- **Organizational complexity** - supply chain management complexity, organization structure complexity, business process complexity, governance and management systems complexity;
- **Competence complexity** - competence complexity of different professions involved, regulation complexity of associated professions;
- **Cultural complexity** - corporate cultural complexity, networks of partner organisations cultural complexity, professional communities cultural complexity, regional and national cultural complexity, project and program management cultural complexity.

It is imperative for Industry 4.0 program and project managers to recognize all complexities with respect to their duties, and deal effectively and efficiently with them to achieve optimal value chain performance.



Figure 2: Industry 4.0 program and project complexity dimensions (Semolič, 2018)

3. Project and Program Management Acumen (PPMA)

Acumen is defined as the ability to make good judgments and take quick decisions (LEXICO, Oxford Dictionary, 2019). Possessing project and program management acumen (PPMA) means having profound knowledge of project management principles, tools, techniques and skills, and the effective and efficient application of this knowledge to strategically manage cross-functional supply chain- and project portfolios constituting the organizational value chain, with the aim of achieving optimal performance. This includes understanding program and project stakeholder needs and expectations, tracking industry trends, and mitigating risk and complexity.

Figure 3 illustrates the PPMA agile governance and management cycles embedded in an Industry 4.0 open innovation ecosystem. Of paramount importance is the program or project business case which presents strategic intentions, background contextual information, and a framework of customer expectations with respect to planned work. Together with the master plan (see centre of the figure) the document represents the primary baseline for governance and management cycles of leading, creating, implementing and improving stakeholders' satisfaction. Changes in programs and projects resulting from external and internal factors require corrections and adaptations of business cases and concomitant implementation plans. Changes often emanate from innovative ideas proposed by persons and organizations forming part of the innovative ecosystem not directly involved in the program or project initiative. In this way customer value, project, program and organizational success are enhanced.

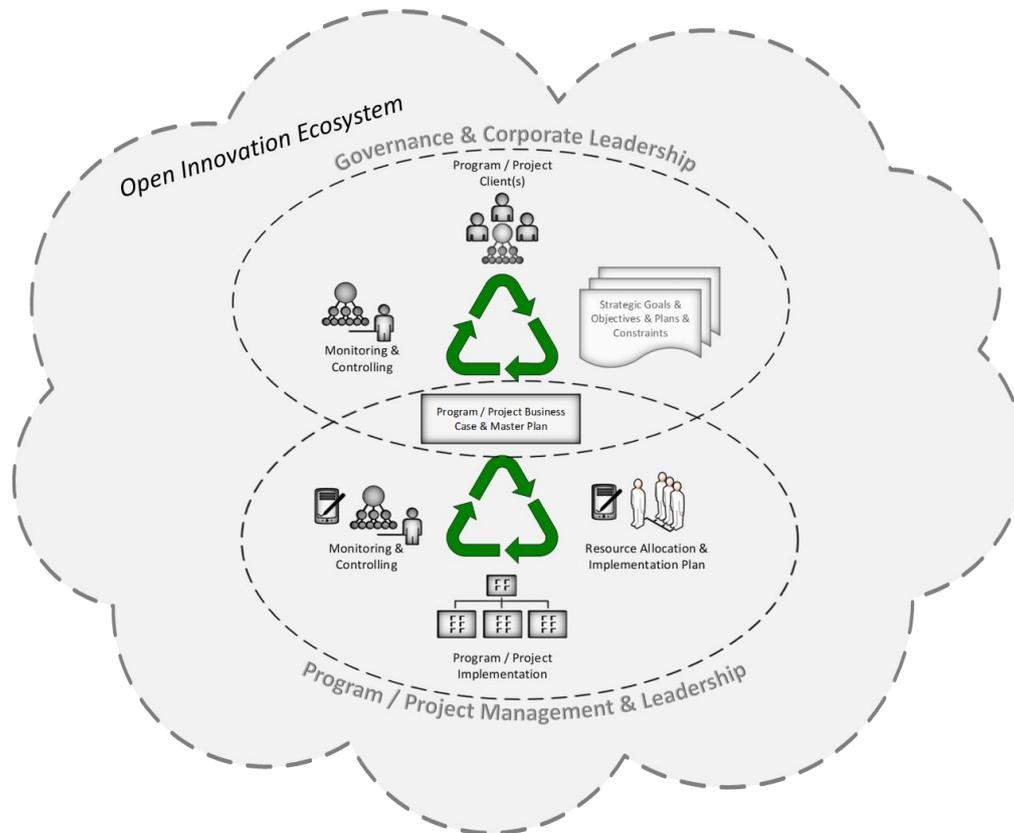


Figure 3: PPMA agile governance and management cycles (Semolič, 2016)

Encouraging internal and external innovation is largely dependent on appropriate all-round leadership qualities. Continuous improvement is an essential Industry 4.0 organizational strategy to embrace culturally in the quest for organizational success. A critical element of success is having an organization wide ability to make good judgments and take quick decisions in a governance and management system characterised by flexibility and agility.

4. Conclusions

With respect to *customer expectations* project and program management acumen (PPMA) delivers a crucial customer focus; regarding *product enhancement* PPMA delivers the required innovative continuous improvement projects; regarding *collaborative innovation* PPMA delivers the dynamic agile learning mindset in the culture of the organisation; and finally, PPMA delivers the matrix methodology to lead manage and govern the cross-functional processes of new organizational forms and its associated virtual networks of partners in the Industry 4.0 business ecosystem. Hence, it is patently clear that project and program management acumen is the catalyst for organisational success in the Fourth Industrial Revolution economy.

Bibliography

Celente G. 1997. *How to Prepare for and Profit from Changes of the 21st Century*, Warner Books, New York, ISBN 0-446-67331-5.

Duin, H. 2008. "Systemic Strategic Management for VBEs in the Manufacturing Sector, In Camarinha-Matos, L. M. & Pickard, W. (Eds) *Pervasive Collaborative Networks*", IFIP TC 5WG 5.5 9th Working Conference on Virtual Enterprises, Sept. 2008, Poznan, Poland, Springer, New York.

Levine, D.L. 2000. "Application and Limitations of Complexity Theory in Organization Theory and Strategy", *Handbook of Strategic Management*, 2nd Edition, Edited by Rabin J., Miller G.J., Hildreth W.B., Marcel Dekker, Inc, New York, ISBN 0-8247-0339-1.

Levy D. L. 2000. "Applications and Limitations of Complexity Theory in Organization Theory and Strategy", *Public Adm. Public Policy*. 79. University of Massachusetts, Boston, USA.

LEXICO, Oxford Dictionary, 2019, <https://www.lexico.com/en/definition/acumen>

Nam P. Suh. 2005. "Complexity- Theory and Applications", Oxford University Press, ISBN 0-19-517876-9.

Semolič B. 2013. "How to Organize Virtual Collaborative Working Space", KM FEST Cracow, Poland.

Semolič B. 2016. "Logistics of Virtual Value Chains, Technology Collaboration Platform", LogDyn Platform Charter, LENS Living Lab – INTESO Group.

Semolič B. 2017. "Open Research and Innovation Communities (RICs) – Virtual Project Office Services (Competence center ROBOFLEX business case)", 16th PM-KM FEST, Odense, Denmark.

Semolič B. 2018. "Robotic Systems and Components – Factories of the Future, Collaborative RID Project ROBOTool-1", Project Charter, Competence center ROBOFLEX.

Semolič B. 2018. "Innovation Ecosystem with Open Research and Innovation Communities", PTMI Journal, Volume 1, New Delhi.

Semolič B. & All. 2018. *Guidebook for the Constitution of New Competence Centers*, Version 1.0, EU partnering innovation project HORSE (funded by HORIZON 2020 program).

Semolič B. 2018. "Project Management 4.0, The Integration Language of the Industry 4.0 Business Processes", 17th PM and KM FEST – Project and Knowledge Management Festival, IDA Fyn, 10-11th September 2018, Odense, Denmark.

Semolič, Brane and Steyn, Pieter. 2017, "Industry 4.0 Virtual Value Chains and Collaborative Projects", *PM World Journal*, Vol. VI, Issue IX, Dallas, September. <http://peworldlibrary.net/wp-content/uploads/2017/09/pmwi62-sep2017-Semolic-Steyn-industry-4.0-virtual-value-chains-featured-paper-1.pdf>

Semolič, Brane and Steyn, Pieter. 2018. "Industry 4.0 Collaborative Research, Innovation and Development (RID) Projects", *PM World Journal*, Vol. VII, Issue VIII, Dallas, August. - Republished in the "Russian Project and Program Management Journal", April 2019, Moscow. <http://pmworldlibrary.net/wp-content/uploads/2018/08/pmwj73-Aug2018-Semolic-Steyn-Industry4.0-Collaborative-RID-Projects-featured-paper.pdf>

Simmons M. (2018), Studies Show That People Who Have High "Integrative Complexity" Are More Likely To Be Successful, <https://medium.com/the-mission/studies-show-that-people-who-have-high-integrative-complexity-are-more-likely-to-be-successful-443480e8930c>.

Steyn, P.G. 2001. "Managing Organisations through Projects and Programmes: The Modern General Management Approach", *Management Today*, Vol 17, no 3, April.

Steyn, Pieter G. 2003. "The Balanced Scorecard Programme Management System", *Proceedings of the 17th IPMA Global Congress on Project Management*, Berlin, Germany.

Steyn, Pieter G. 2006. *Proceedings of The First Joint ICEC & IPMA Global Congress on Project Management*, Ljubljana, Slovenia, 2006.

Steyn, Pieter G. 2010. "Programme Managing the Supply Chain Portfolio", *PM World Today*, Vol XII, Issue VI, Dallas, June.

Steyn, Pieter. 2010, "The Need for a Chief Portfolio Officer (CPO) in Organisations", *PM World Today*, Vol XII, Issue VII, Dallas, July; Republished in the "Journal of Project, Program, and Portfolio Management" University of Technology Sydney, Vol 1, No 1, Australia; Republished in the "Russian Project and Program Management Journal", October 2012, Moscow. <http://pmworldlibrary.net/wp-content/uploads/2015/02/Steyn-2010-July-need-for-chief-portfolio-officer-featured-paper.pdf>

Steyn, Pieter. 2012. "Sustainable Strategic Supply Chain Leadership and Management", *PM World Journal*, Vol. I, Issue V, Dallas, December. <http://pmworldlibrary.net/wp-content/uploads/2013/01/PMWJ5-Dec2012-STEYN-Sustainable-Strategic-Supply-Chain-Leadership-Featured-Paper.pdf>

Steyn, Pieter. 2013. "A Business Model for Programme Managing the Supply Chain", *PM World Journal*, Vol II, Issue III, Dallas, March. <http://pmworldlibrary.net/wp-content/uploads/2013/03/pmwj8-mar2013-steyn-programme-managing-supply-chain-FeaturedPaper.pdf>

Steyn, Pieter and Semolič, Brane. 2016, "The Critical Role of Chief Portfolio Officer in Governing a Network of Partner Organisations in the Emerging 'Collaboratist' Economy", *PM World Journal*, Vol. V, Issue II, Dallas, February. <http://pmworldlibrary.net/wp-content/uploads/2016/02/pmwj43-Feb2016-Steyn-Semolic-Critical-Role-of-CPO-colloratist-economy-featured-paper.pdf>

Steyn, Pieter and Semolič, Brane. 2017. "Collaboratism: A Solution to Declining Globalisation and Rising Protectionism", *PM World Journal*, Vol. VI, Issue III, Dallas, March. (PMWJ Award Winning Article for 2017). <http://pmworldlibrary.net/wp-content/uploads/2017/03/pmwj56-Mar2017-Steyn-Semolic-collaboratism-featured-paper.pdf>

Steyn, Pieter and Semolič, Brane. 2018. "Designing Industry 4.0 Virtual Networks of Partners Value Chains", *PM World Journal*, Vol. VII, Issue V, Dallas, May. <http://pmworldlibrary.net/wp-content/uploads/2018/05/pmwi70-May2018-Steyn-Semolic-industry-4.0-virtual-networks-partners-value-chains.pdf>

Steyn, Pieter and Zovitsky, Elizabe. 2018. "The Evolution of Programme Management Towards Governance of Industry 4.0 Organisations", *PM World Journal*, Vol VII, Issue III, Dallas, March. <http://pmworldlibrary.net/wp-content/uploads/2018/03/pmwi68-Mar2018-Steyn-Zovitsky-evolution-of-programme-management-industry4.0.pdf>

Van den Berg, Julian. Steyn, Pieter and Semolic, Brane. 2018. "Chief Portfolio Officer: The Industry 4.0 Value Chain Change Agent", *PM World Journal*, Vol. VII, Issue VII, Dallas, July. <http://pmworldlibrary.net/wp-content/uploads/2018/07/pmwi72-Jul2018-VandenBerg-Steyn-Semolic-chief-porfolio-officer-industry4.0.pdf>

About the Authors



Prof Dr Pieter Steyn

Founder, Director, Principal
Cranefield College of Project and Programme Management
Pretoria & Western Cape, South Africa



Dr Pieter Steyn is Founder and Principal of Cranefield College of Project and Programme Management, a South African Council on Higher Education / Department of Education accredited and registered Private Higher Education Institution. The Institution offers an Advanced Certificate, Advanced Diploma, Postgraduate Diploma, Master's degree, and PhD in project and programme-based leadership and management. Professor Steyn holds the degrees BSc (Eng), MBA, and PhD in management, and is a registered Professional Engineer.

He was formerly professor in the Department of Management, University of South Africa and Pretoria University Business School. He founded the Production Management Institute of South Africa, and in 1979 pioneered Project Management as a university subject at the post-graduate level at the University of South Africa.

Dr Steyn founded consulting engineering firm Steyn & Van Rensburg (SVR). Projects by SVR include First National Bank Head Office (Bank City), Standard Bank Head Office, Mandela Square Shopping Centre (in Johannesburg) as also, Game City- and The Wheel Shopping Centres (in Durban). He, *inter alia*, chaired the Commission of Enquiry into the Swaziland Civil Service; and acted as Programme Manager for the Strategic Transformation of the Gauteng Government's Welfare Department and Corporate Core.

Pieter co-authored the "*International Handbook of Production and Operations Management*," (Cassell, London, 1989, ed. Ray Wild) and is the author of many articles and papers on leadership and management. He is a member of the Association of Business Leadership, Industrial Engineering Institute, Engineering Association of South Africa, and Project Management South Africa (PMSA); and a former member of the Research Management Board of IPMA. He serves on the Editorial Board of the PM World Journal. Pieter is also Director of the De Doornkraal Wine Estate in Riversdale, Western Cape.

Professor Steyn can be contacted at cranefield1@cranefield.ac.za. For information about Cranefield College, visit www.cranefield.ac.za.

To view other works by Prof Steyn, visit his author showcase in the PM World Library at <https://peworldlibrary.net/authors/dr-pieter-steyn/>



Prof Dr Brane Semolič

Founder and Head of LENS Living Lab -
International living laboratory

Celje, Slovenia



Brane Semolič studied mechanical engineering, engineering economics, and informatics; he holds a scientific master degree and doctorate in business informatics. His focus of professional interest is industrial and system engineering, innovation and technology management, virtual organizations and systems, project and knowledge management. He has 40 years of working experiences in different industries (industrial engineering, IT, chemicals, household appliances, government, and education), as an expert, researcher, manager, entrepreneur, counselor to the Slovenian government and professor. He operates as head of the open research and innovation organization LENS Living Lab. LENS Living Lab is an international industry-driven virtual living laboratory. He is acting as initiator and coordinator of various research and innovation collaboration platforms, programs and projects for the needs of different industries (ICT, robotics, laser additive manufacturing, logistics, education). He was co-founder and the first director of the TCS - Toolmakers Cluster of Slovenia (EU automotive industry suppliers). Since 2004 he is serving as the president of the TCS council of experts. Besides this, he is operating as a part-time professor at the Cranefield College.

He was head of project and information systems laboratory at the Faculty of Mechanical Engineering, Head of the Project & Technology Management Institute at the Faculty of Logistics, University of Maribor and professor of project and technology management at the graduate and postgraduate level. He acted as a trainer at the International »European Project Manager« post-graduated program, organized jointly by the University of Bremen.

He was the co-founder and president of the Project Management Association of Slovenia (ZPM), vice president of IPMA (International Project Management Association), chairman of the IPMA Research Management Board (2005-2012), and technical vice-chairman of ICEC (International Cost Engineering Council). Now he is serving as a director of the IPMA & ICEC strategic alliance. He actively participated in the development of the IPMA 4-level project managers' certification program. He introduced and was the first director of the IPMA certification program in Slovenia. He has been serving as the assessor in this certification program since 1997. He performed as assessor in the IPMA International PM Excellence Award Program in China, India, and Slovenia.

He is a registered assessor for the accreditation of education programs and education organizations by the EU-Slovenian Quality Assurance Agency for Higher Education.

He was a Member of Strategic Advisory Board of European Competitiveness and Innovation, as well as the president of the Slovenian Chamber of Business Services.

Brane received the award as ICEC Distinguished International Fellow in 2008. He received the »Silver Sign« for his achievements in research, education, and collaboration with the industry from the University of Maribor in 2015.

Professor Semolič is also an academic advisor for the **PM World Journal**. He can be contacted at brane.semolic@3-lab.eu. Additional information about the LENS Living Lab can be found at <http://www.3-lab.eu/>.

To view other works by Prof Semolic, visit his author showcase in the PM World Library at <https://pmworldlibrary.net/authors/brane-semolic/>