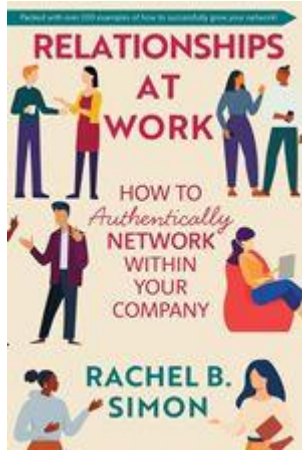


PM WORLD BOOK REVIEW



Book Title: ***Relationships at Work: How to Authentically Network within Your Company***¹

Author: **Rachel B. Simon**

Publisher: Amplify Publishing, 1st Edition

List Price: \$9,99

Format: Kindle Edition, 296 pages

Publication Date: 2023

ISBN: 9781637555385

Reviewer: **Christa Ward**

Review Date: March 2024

Introduction

In *Relationships at Work: How to Authentically Network Within Your Company*, author and executive Rachel Simon provides an essential guide for initiating, cultivating, and navigating internal networks at every career stage.

Overview of Book's Structure

Simon offers a solution-oriented approach to the often-overwhelming work of building networks and simplifies the process with achievable, actionable steps. She also provides tools for the reader and explains why the recommendations work. From the humorous opening description of her early networking journey to her successful strategies and the book's conclusion, practicality and effectiveness fill every chapter. This is where the book delivers its greatest impact.

Highlights

Simon has a relaxed conversational style that lends itself to the book's practicality. With each strategy she shares a brief story for context, describes why it works, and provides tools to allow the reader to reflect and apply the strategy to their situation in real time. For example, she shares a series of stories of how remote employees in her work group, each at different professional levels, successfully uncovered opportunities to create a genuine, personal relationship with her. The circumstances of each scenario are different but the tactics and language each person used to build the relationship prioritized meaningful, live conversation. In one instance, Simon recalls

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the individual made such an impression during a series of meetings that "she was the only person who had truly stood out in a such a positive, self-motivated way."

Simon's leadership in this space is further proven by the effectiveness of her strategies. The inclusive approach she offers feels achievable and respectful. Her work to forge a set of strategies that honors her introverted nature and builds genuine relationships has grown into a popular talk she often gives within her company. Across the wide range of colleagues who found success applying the tips, those who prioritized their relationships created meaningful connections and expanded their networks. The tips also work at the executive level, and Simon shares how she initiated a connection with her boss's boss to ground herself in a new role.

Highlights: What I liked!

The strategies prioritize cultivating authentic relationships and are accessible for all professionals.

Who might benefit from the Book?

Relationships at Work is for every working professional, from the recent graduate to established executive. Project leaders will find value from guidance on how to engage and support their project teams, and gain insight on navigating networks to increase productivity and solve problems. The book is a go-to resource to keep on hand and refer to at a moment's notice.

Conclusion

Simon provides a concise guide for initiating and cultivating authentic relationships in *Relationships at Work*. The book's practicality and effectiveness make the strategies accessible for any working professional, and readers who are uncomfortable with other ways of networking might find this approach surprisingly enjoyable.

For more about this book, go to:

<https://amplifypublishinggroup.com/product/bookstore/notable-business-and-finance/relationships-at-work/>

About the Reviewer



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Christa Ward is a Lead Program Manager and accomplished leader in the technology industry. With a strong background in project management and communications, she has successfully launched startups and led transformation programs. Known for her innovative approach to increasing operational efficiency, Christa recently spearheaded a broad change initiative that resulted in significant cost savings for her organization. She holds an MBA from Texas A&M University-Commerce and is certified as a PMP and 6σ Green Belt. Christa has received awards for driving change through values-based practices. She enjoys reading memoirs and journaling.

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